



THE LOTUS PRICE LIST
UNITED KINGDOM



THE LOTUS ELISE RANGE

PRICE	ELISE	ELISE CR	ELISE S
Base price including VAT and excluding on the road costs*	£28,100	£27,500	£36,200

VEHICLE OPTIONS	ELISE	ELISE CR	ELISE S
Touring Pack Choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, leather seats, padded leather door panels, leather door inserts, leather trimmed centre console, black leather handbrake lever gaiter, black carpet mats with embroidered Elise logo, noise insulation panelling, auxiliary driving lights, USB connection for various iPod® models, MP3 players and memory sticks, trinket tray divider and cup holder, cruise control	£2,100	N/A	£2,100
Comfort Pack CD/MP3/WMA receiver with 4 speakers, comfort mats with CR logo, central door locking, sound insulation, lightweight aluminium passenger footrest, front mud flaps, standard capacity battery, standard suspension with standard anti-roll bar	N/A	£1,100	N/A
Sport Pack Bilstein sports dampers, Sport wheel, silver, forged 14-spoke (16" front and 17" rear), cloth sports seats (select Sport Pack and Touring Pack together and the sport seat will be trimmed in either black leather or SuedeTex®) and Sports mode for Lotus DPM	£1,800	N/A	£1,800
Black Style Pack Specified wheel choice in black and black rear diffuser	£550	S	£550
Power Pack*	POA	POA	POA
Sports exhaust upgrade and Sports airbox upgrade			
Black soft-top	S	£600	S
Hard-top	£1,100	£1,100	£1,100
Air conditioning	£1,100	£1,100	£1,100
Metallic paint	£600	N/A	£600
Premium paint	£1,200	N/A	£1,200
Motorsport paint	£1,800	N/A	£1,800
Matt paint	N/A	£1,000	N/A
Optional wheel, black, forged 14-spoke (16" front and 17" rear)	N/A	£1,200	N/A

S = Standard N/A = Not Applicable POA = Price on Application

*Please refer to the back of this price list for more information *Dealer fit accessory, for track use only

FUEL CONSUMPTION mpg (l/100km)	ELISE RANGE
Urban	27.3 (10.3) - 34.0 (8.3)
Extra urban	47.6 (5.9) - 56.0 (5.0)
Combined	37.5 (7.5) - 45.0 (6.3)
CO ₂ emissions (g/km)	175 - 149

THE LOTUS EXIGE S

PRICE

EXIGE S

Base price including VAT and excluding on the road costs*

£52,900

VEHICLE OPTIONS

EXIGE S

Premium Pack	£2,000
Choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, leather centre console, fully covered foot well area (carpet + leather), Premium steering wheel in full black leather, leather sills, door panels in leather, Premium seats in full leather, full sound insulating material, dark trinket tray, face-level air vents covered in leather	
Premium Pack Sport (choice of leather or SuedeTex®)	£1,500
Sport seats in Ebony Black leather or Ebony Black/Slate Grey SuedeTex® combination with carbon effect leather inserts, leather or SuedeTex® centre console, black floor mats, Premium Sport steering wheel, door panels in leather or SuedeTex®	
Race Pack	£2,000
4 mode Lotus DPM system including launch control, exhaust bypass valve override switch, optimised suspension to suit the Trofeo tyre characteristics	
Convenience Pack	£350
Cruise Control, trinket tray divider, USB connection, cup holder	
Air conditioning	£1,100
Rear parking sensors	£350
Heated seats	£350
Contrast stitching	Premium Pack Sport required £245
Trofeo tyres	£800
Two-piece high performance brake discs	£1,700
Metallic paint	£600
Premium paint	£1,200
Motorsport paint	£1,800
Diamond cut wheel, cast (17" front and 18" rear)	£350

FUEL CONSUMPTION mpg (l/100km)

EXIGE S

Urban	19.5 (14.5)
Extra urban	37.2 (7.6)
Combined	28.0 (10.1)
CO ₂ emissions (g/km)	236

THE LOTUS EVORA RANGE

PRICE	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Base price including VAT and excluding on the road costs*	£51,550	£53,450	£60,550	£62,450

VEHICLE OPTIONS	EVORA (2+0)	EVORA (2+2)	EVORA S (2+0)	EVORA S (2+2)
Lotus Intelligent Precision Shift (IPS)	£1,800	£1,800	£1,800	£1,800
Tech Pack	£2,800	£2,800	£2,800	£2,800
Upgraded speakers and stereo system with 2x50W amplifier and subwoofer with dedicated amplifier, DVD player, 7" WVGA touch screen display with integrated Satellite Navigation, Bluetooth™ mobile phone connection, USB connection for various iPod® models, MP3 players and memory sticks, tyre pressure monitoring, cruise control, rear parking sensors				
Premium Pack	£2,000	£2,000	£2,000	£2,000
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console and tailgate insert panel, leather footwell side panels, choice of leather colour: Ebony Black, Ivory White, Venom Red, Cognac Brown, Imperial Blue, Cocoa Brown, Ash Grey, includes leather rear seats (2+2 option only)				
Premium Pack SuedeTex®	£2,800	£2,800	£2,800	£2,800
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console in SuedeTex®, tailgate insert panel in leather, leather footwell side panels, SuedeTex® trim band, Ebony Black leather and Slate Grey SuedeTex® seat combination (front and rear on 2+2)				
Premium Pack Sport	£2,500	£2,500	£2,500	£2,500
Accent lighting, leather door panelling below trim band, leather trimmed door pockets, armrest, centre console and tailgate insert panel, leather footwell side panels, carbon effect leather inserts on the seats, choice of leather colour: Ebony Black with red contrast stitching and piping, or Venom Red, Cocoa Brown and Imperial Blue with black contrast stitching and piping				
SuedeTex® Trim Pack	£700	£700	£700	£700
Gear gaiter, handbrake sleeve, handbrake gaiter, door handle inner, door pocket				
Sport Pack	£1,200	£1,200	S	S
Switchable sports mode with sharper throttle response (standard with IPS), increased RPM limit and sportier setting for Dynamic Performance Management (DPM), sports diffuser (uprated Evora S diffuser remains unchanged), titanium sports exhaust tailpipe (stainless steel on Evora S), cross-drilled brake discs, choice of red or black painted brake calipers				
Sport Pack (with IPS)	£850	£850	S	S
Power-fold door mirrors	£350	£350	£350	£350
Reversing camera	Tech Pack required	£350	£350	£350
Heated front seats	Standard on Premium Packs	£350	£350	£350
Metallic paint	£750	£750	£750	£750
Premium paint	£1,500	£1,500	£1,500	£1,500
Motorsport paint	£2,000	£2,000	£2,000	£2,000
Classic wheel, stealth grey, cast (18" front and 19" rear)	£350	£350	S	S
Sport wheel, silver, forged (18" front and 19" rear)	£1,650	£1,650	£1,650	£1,650
Sport wheel, gloss anthracite, forged (18" front and 19" rear)	£1,900	£1,900	£1,900	£1,900
Design wheel, gloss black, forged (19" front and 20" rear)	£2,200	£2,200	£2,200	£2,200
Design wheel, satin gunmetal, forged (19" front and 20" rear)	£2,200	£2,200	£2,200	£2,200
Design wheel, diamond cut, forged (19" front and 20" rear)	£2,300	£2,300	£2,300	£2,300

THE LOTUS EVORA

SPORTS RACER

PRICE

Base price including VAT and excluding on the road costs*

EVORA (2+2) **EVORA S (2+2)**

£57,900 £65,900

VEHICLE OPTIONS

Lotus Intelligent Precision Shift (IPS)

EVORA (2+2) **EVORA S (2+2)**

£1,800 £1,800

STANDARD SPECIFICATION

EXTERIOR

Paint options: Aspen White, Carbon Grey, Nightfall Blue, Ardent Red

Black accents: Roof, side mirror pods, front splitter, side sills, rear diffuser, light bezels, name badges

Union Jack side marker badge

Design wheel, gloss black, forged, (19" front and 20" rear) with Pirelli P-Zero Corsa tyres

Power-fold door mirrors

Reversing Camera

SPORT PACK

Switchable sports mode with sharper throttle response (standard with IPS)

Increased RPM limit and sportier setting for Dynamic Performance Management (DPM)

Sports diffuser (uprated Evora S diffuser remains unchanged)

Titanium sports exhaust tailpipe (stainless steel on Evora S)

Cross-drilled brake discs

Red or black painted brake calipers

INTERIOR

Ebony Black leather 'Premium Sport' seats with red contrast piping and stitching or Venom Red leather 'Premium Sport' seats with black contrast piping and stitching

Slate Grey SuedeTex® dashboard, doors and centre console with red contrast stitching

Gunmetal dashboard panels with black accents

2+2 seating configuration

TECH PACK

Upgraded audio system with 2x50W amplifier and subwoofer with dedicated amplifier

DVD player

7" WVGA touch screen display with integrated Satellite Navigation

Bluetooth™ mobile phone connectivity

USB connection for various iPod® models, MP3 players and memory sticks

Tyre pressure monitoring

Cruise control

Rear parking sensors

FUEL CONSUMPTION mpg (l/100km)

Urban

Extra urban

Combined

CO₂ emissions (g/km)

EVORA RANGE

19.6 (14.4) - 21.5 (13.2)

37.7 (7.5) - 42.8 (6.6)

28.7 (9.9) - 31.4 (9.0)

229 - 210



For further information on the Lotus range,
to find your nearest dealer, or to arrange
a test drive, please visit our website.

LOTUSCARS.COM

Prices include VAT at the rate of 20%. The VAT element of the price may change to reflect changes in the applicable VAT rate. Prices do not include delivery charges, PDI, first service, number plates, first registration fee, road fund licence, fuel (or any other on the road charges) or any other costs. Please contact your authorised Lotus dealership for further information. Prices are effective from 1st March 2013. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice.